

A&N Associates, Inc.

**A Partnership
To Secure Your Future**



A&N Associates, Inc. Corporate Overview

Who is A&N?

Management, Acquisition and Technical Consultancy Specializing in Information Assurance for:

Defense & Intelligence



Civil Government



Private Industry



A&N Associates, Inc.

Corporate Background

- **Company founded in 1994**
 - Self Funded with \$3M in revenue
- **Experienced management team**
 - John Nicolettos – President
 - Yuriy Dzambasow – Vice President
 - Johnny Sumners – Vice President, Client Services
- **Highly skilled**
 - 14 employees, most with TS\SCI clearances
 - Decades of IA consulting experience
 - Industry certifications (CISSP, ISSEP, ISO 27001 Lead Auditor)
 - Corporate member: Information Systems Security Association (ISSA)
 - Founding member of Information Assurance Small Business Association (IA-SBA)
- **Corporate headquarters**
 - Located in Linthicum, MD
 - TOP SECRET facility clearance
 - Certified for SECRET Processing
- **Operational presence**
 - Melbourne, FL
 - Charleston, SC

ANS Associates, Inc.

Customer Value

- **WHO WE ARE:**

- Highly skilled & experienced Systems Engineers and Acquisition\Program Management Consultants providing strategic support to Information Assurance (IA) programs

Highly Experienced Professionals

- **WHAT WE OFFER:**

- High Performance Executive-Level independent 3rd party consulting services
- Innovative and proven processes and methods
- Tailored, streamlined and cost effective solutions

Strategic Solutions For The Hard Problems

- **WHAT OUR CLIENTS RECEIVE:**

- A **strategic partner** with a proven track record across IA markets **totally committed** to our client's success offering tailored solutions with **extraordinary Return On Investment**

The 300 Spartans vice 100,000 Persians

ASV Associates, Inc.

Corporate Philosophy

- **Value and relationship-based business**
 - With our employees
 - With our clients
 - With our partners
- **Highly skilled and diversified workforce that can operate:**
 - On an individual basis
 - In a team environment
- **Business driven, and process-based solutions**
 - A&N proprietary
 - Customer specified
- **Reputable independent 3rd party**
- **Leadership in the small business and IA communities**
 - Founder & Charter Member of the Information Assurance Small Business Association (IA-SBA)
 - Member of IA-SBA Board of Directors

A&N Associates, Inc.

Corporate Values and Culture



Balance



Respect



Openness



Integrity



Commitment



Teamwork



Leadership



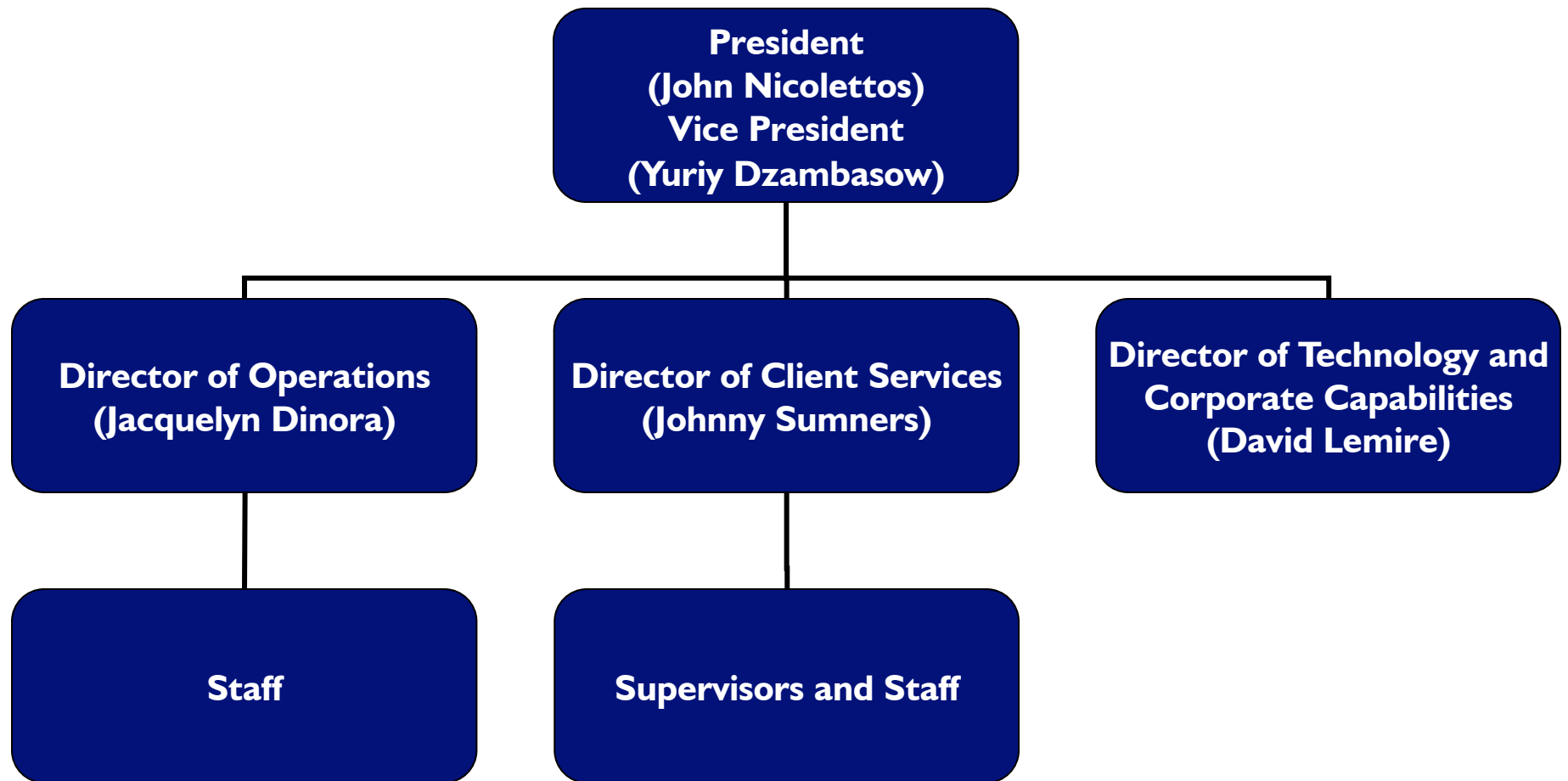
Excellence



Belief in
Ourselves

A&N Associates, Inc.

Corporate Structure



A&S Associates, Inc.

Consulting Solutions

- **Acquisition and Program Management**

- Executive level strategic program planning and execution with proven DoD 5000 acquisition experience
- Disciplined approach to program budgeting, planning and execution necessary to achieve major program milestones
- Established and respected executive level OSD and JCS relationships

- **Information Systems Security Engineering (ISSE)**

- Highly skilled systems engineering capability that assists executives in defining, implementing and managing IA technology
- Cost-effective and proven proprietary IA Solution Development Method (IASDM) using risk-based, security-first approach to engineering activities
- Program lifecycle engineering, planning and oversight support
- Established relationships with IA technical leadership in Government and commercial markets

ASV Associates, Inc.

A&N's Client Portfolio



- Acquisition and Program Management
- IA Operations Engineering
- IA Infrastructure Systems Engineering
- Information Systems Security Engineering



- Information Systems Security Engineering
- IA Technical and Policy Analysis



- Information Systems Security Engineering
- IA Technical and Policy Analysis



IA Technical and Policy Analysis



- Information Systems Security Engineering
- IA Technical and Policy Analysis



Information Systems Security Engineering



IA Technical and Policy Analysis



IA Technical and Policy Analysis

A&N Associates, Inc.

A&N's Business Partners

- **SAIC**
- **L-3 Communications**
- **DSA, Inc.**
- **Perot Systems**
- **Northrop Grumman**
- **ESI, Inc.**
- **Van Dyke Technology Group**
- **SRA**
- **Praxis Engineering**
- **Raytheon**

A&N Associates, Inc.

A&N's Contract Vehicles

- **GSA MOBIS Schedule**
- **ENCORE II**
- **NSETS II**
- **EPM II**
- **IADTS**
- **ITES-2S**
- **SASI**

A&N Associates, Inc.

Closing

- **We are a referral-based business**
 - Boutique business in a commodity-oriented market
 - Discriminator is responsiveness, innovation and quality of service
 - Only way to explain the difference is to experience it
- **We rely on superior performance to create satisfied clients**
- **We ask satisfied clients help us identify new opportunities**
- **We are promoting our capability as a premier IA consultancy to deliver performance & results**
 - Many lessons learned that can be applied to other programs
 - Identify programs where our services/performance can be applied (acquisition and systems engineering)

ASV Associates, Inc.